

Be Proactive Pandemic Causing Longer Lead Times

The impact of COVID-19, causing shortages and longer lead times are being experienced across the industry and here is why.

Eagle Wright's priority remains keeping our employees safe, while continuing to supply you with quality products. Due to high demand and low supplies, please plan well ahead during the pandemic. <u>Be</u> patient while we work on material availability and delivery dates we are not able to RUSH any order.

What to expect:

- 1. Suppliers and Production facilities are impacted by limited staff. Companies have experienced challenges attracting the next-generation workforce even before the pandemic. Production and shipping delays related to a lack of personnel are even more common at this time, yet unemployment rates have gone up.
- 2. Medical orders take priority
- 3. Raw materials are in high demand and low supply, never ending price increases
- 4. The supply chain is experiencing unusually long lead times amounting to months
- 5. Due to online shopping, demand for transportation and shipping has increased. This demand has created a shortage of drivers, high volume, and unpredictable delivery schedules, expect delivery delays. Currently, among parcel carriers, including FedEx, UPS, and USPS, more than seven million packages and counting are delayed each day.

What you can do:

- 1. Order early: be proactive and place orders well ahead of delivery dates. Increase order quantities.
- 2. Expect long lead times by adding 4 weeks to normal turn times

Please call Eagle Wright for an alternative solution, to help get you out of a desperate situation.

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